Ecobank Group

1H15 Earnings Presentation

31 July 2015

www.ecobank.com

Ecobank
The Pan African Bank

Contents

Forward Looking Statements

This presentation includes ‘forward-looking statements’. These statements contain the words “anticipate”, “believe”, “intend”, “estimate”, “expect” and words of similar meaning. All statements other than statements of historical facts included in this presentation, including, without limitation, those regarding the Group’s financial position, business strategy, plans and objectives of management for future operations (including development plans and objectives relating to the Group’s products and services) are forward-looking statements. Such forward-looking statements involve known and unknown risks, uncertainties and other important factors that could cause the actual results, performance or achievements of the Group to be materially different from future results, performance or achievements expressed or implied by such forward-looking statements. Such forward looking statements are based on numerous assumptions regarding the Group’s present and future business strategies and the environment in which the Group will operate in the future. These forward-looking statements speak only as at the date of this presentation. The Group expressly disclaims any obligation or undertaking to disseminate any updates or revisions to any forward-looking statements contained herein to reflect any change in the Group’s expectations with regard thereto or any change in events, conditions or circumstances on which any such statement is based.

1H15 Highlights

1 Generated solid returns and earnings growth in a….

- **Delivered attributable profit of US$217m, US$53m more than in the prior year, a return on average assets (ROA) of 2.1%, and a return on average equity (ROE) of 18.5%**
- Achieved significant progress in efficiency savings across our businesses. Operating expenses reduced US$60m to US$671m. Cost-income ratio (CIR) improved to 62.5% vs 68.1% in the prior year
- Profit before tax of US$312m, up US$56m from the prior year

2 …challenging and competitive operating environment…

- **A strong US dollar and Eurozone malaise adversely impacted results through currency depreciations**
- Lower commodity prices and higher inflation stifled domestic business and economic activity
- National governments grappled with increasing budget and current account deficits placing serious strains on exchange rates

3 Balance sheet volume growth impacted by currency headwinds; underlying growth still encouraging; healthy Tier 1 and CAR ratios

- Tier 1 capital ratio of 19.9% and Total CAR of 22.0%
- Decent underlying loan and deposit growth
- NPL ratio relatively stable at 4.5% in 2Q15

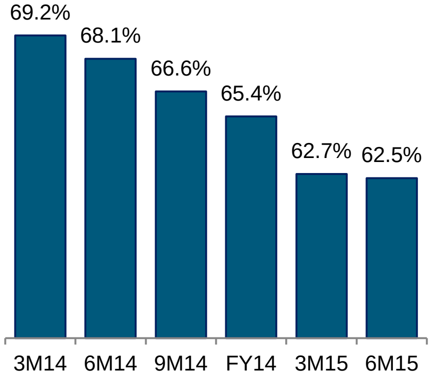
4 Other matters

- Group CEO designate
- Robust transition programme in place

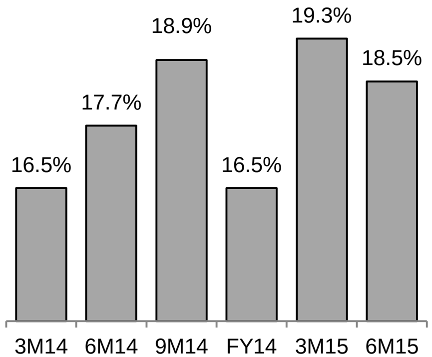
Performance Summary

In millions of US$	**1H15**	1H14	*YoY*	2Q15	2Q14	*YoY*
Net revenue	**1,073**	1,073	*0%*	539	548	*(2)%*
Operating expenses	**671**	731	*(8)%*	(336)	(367)	*(9)%*
Impairment losses (1)	**(90)**	(87)	*4%*	(47)	(42)	*10%*
Profit before tax	**312**	255	*22%*	156	138	*13%*
Taxation	**65**	60	*8%*	36	34	*4%*
Effective tax rate	***21%***	*24%*		*23%*	*25%*	
Profit for the period	**244**	194	*26%*	120	103	*16%*
Attributable profit (2)	**217**	164	*32%*			
Basic EPS (US$ cents)	**0.97**	0.95	*2%*			

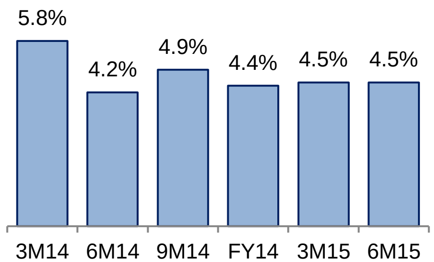
Cost-income ratio



RoAE



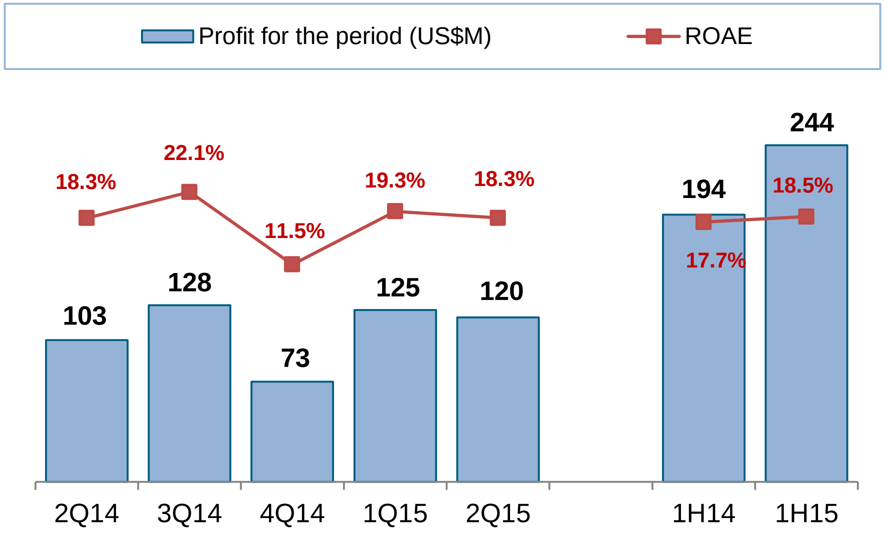
NPL ratio

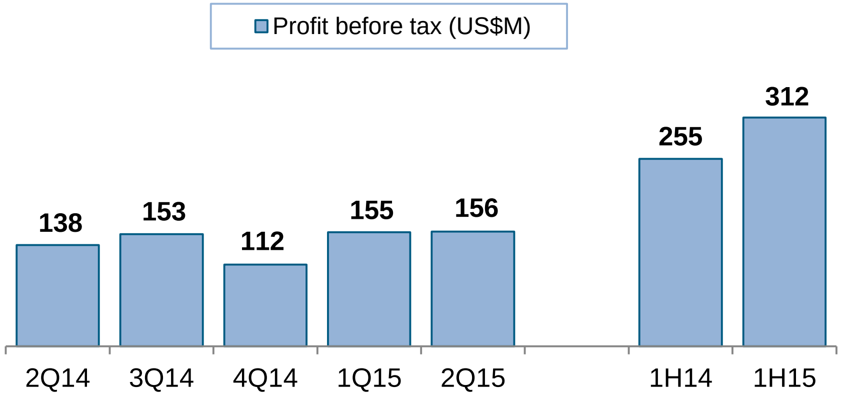


(1) Impairment losses comprises of impairment losses on loans and advances and impairment losses on other assets. Impairment losses on other assets were US$14m and US$0.8m for the 1H15 and 1H14 periods respectively. And US$12m and US$1.0m for the 2Q15 and 2Q14 respectively

(2) Profit attributable to owners of the parent company, Ecobank Transnational Inc. (ETI)

Earnings

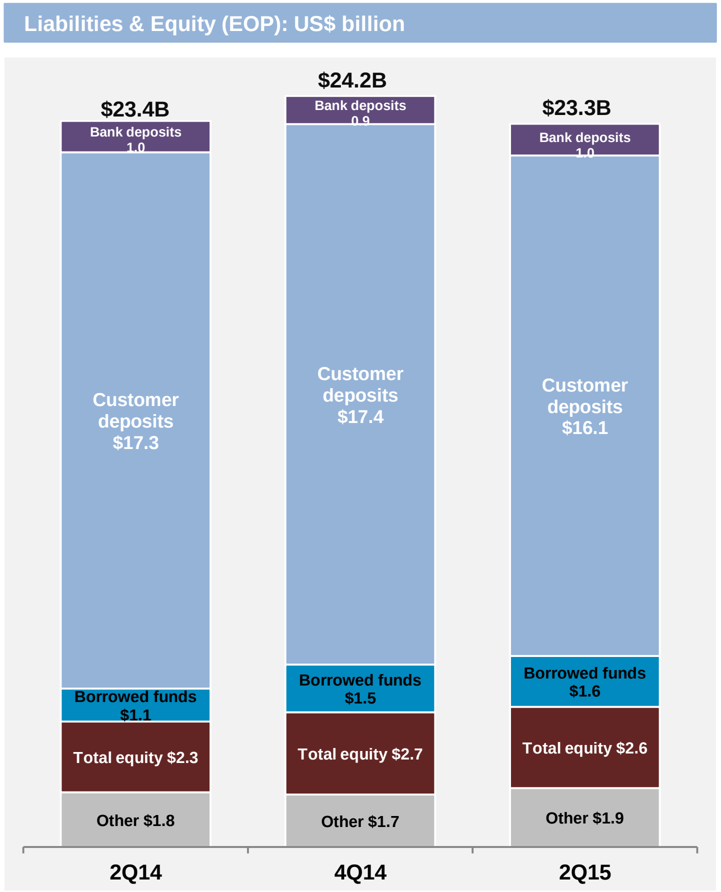




Comments

- **Profit for 1H15 was US$244m, up 26% YoY and US$120m for 2Q15 up 16% YoY**
- **ROE for 1H15 was 18.5% vs 17.7% in 1H14**
  - The increase in 1H15 and 2Q15 was primarily driven by efficiency gains
  - Growth in net interest income, offset by lower fee and commission income and client-driven FX income
- **PBT of US$312m, up 22% YoY**
- **2Q15 PBT of US$156m, up 13% YoY**

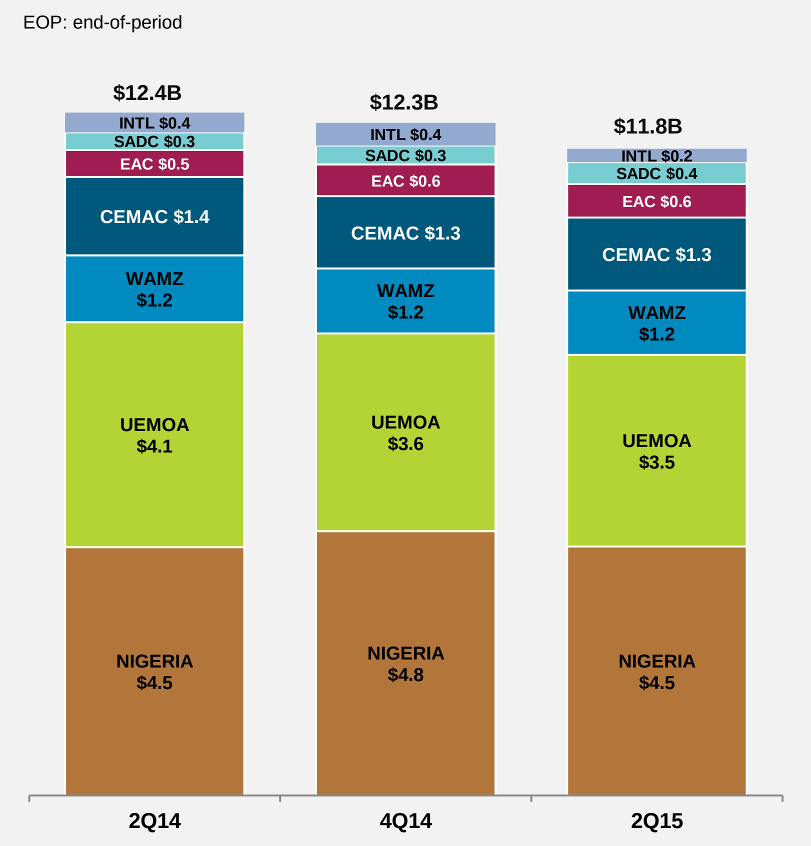
Balance Sheet



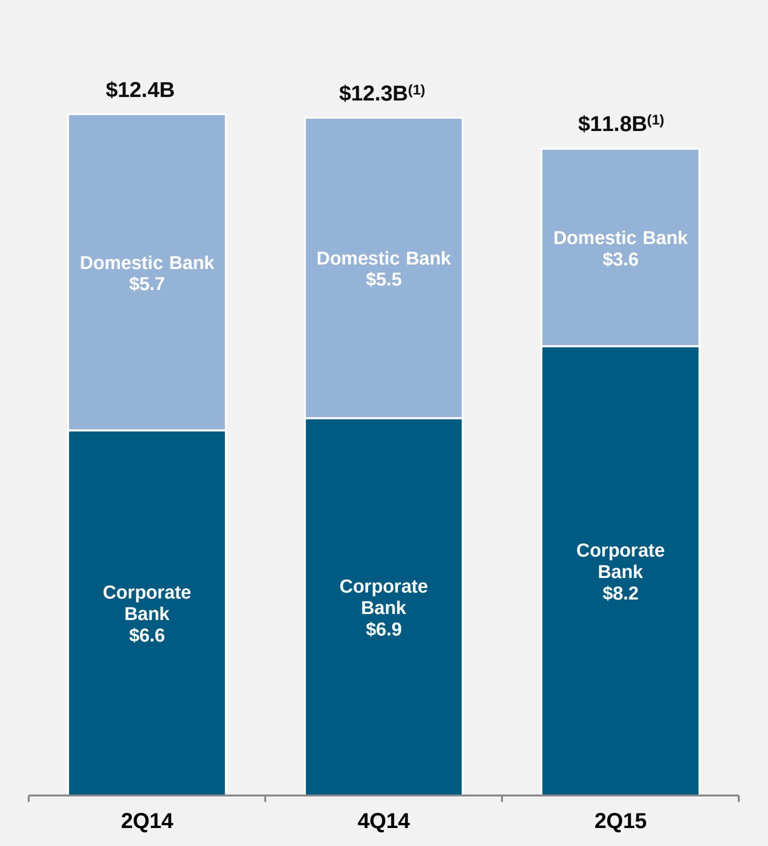
EOP: end-of-period

Loan Activity

Cluster Net Loans (EOP): US$ billion



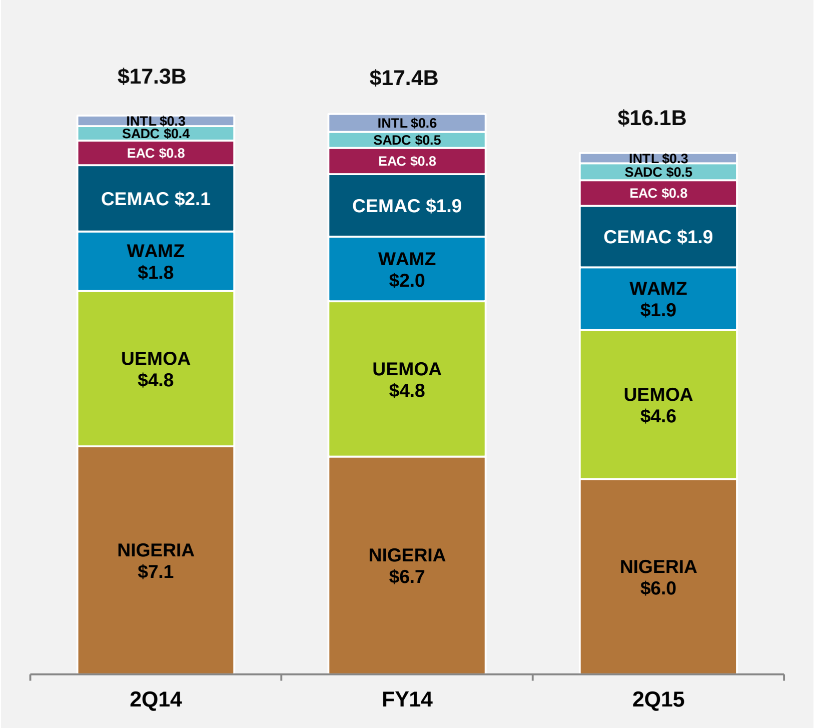
Business Units Net loans (EOP): US$ billion



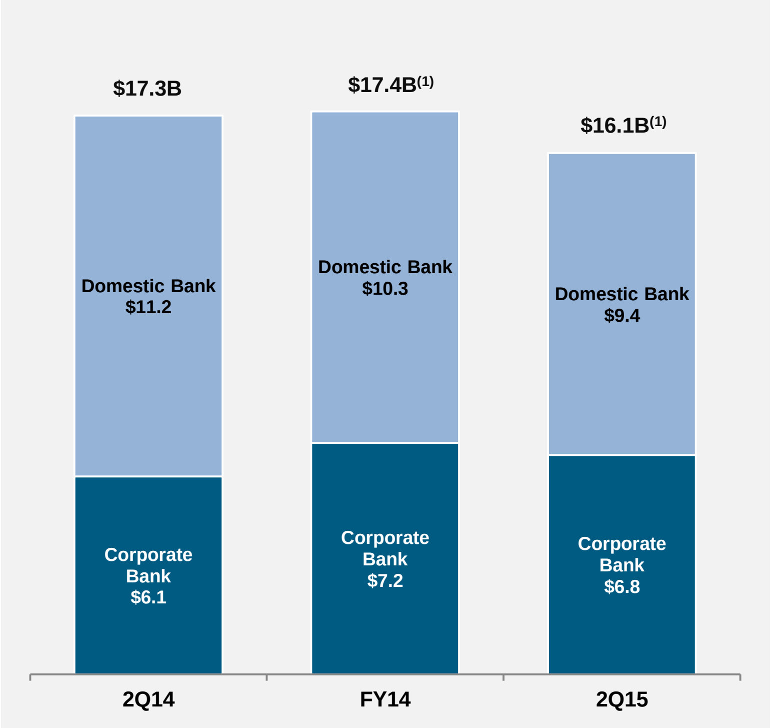
EOP: end-of-period
(1) US$1.7B and US$1.6B of High Local Corporate Value loans were previously reported in Dec.2014 and June 2014, respectively

Customer Deposits

Cluster Customer Deposits (EOP): US$ billion



Business Units Customer Deposits (EOP): US$ billion

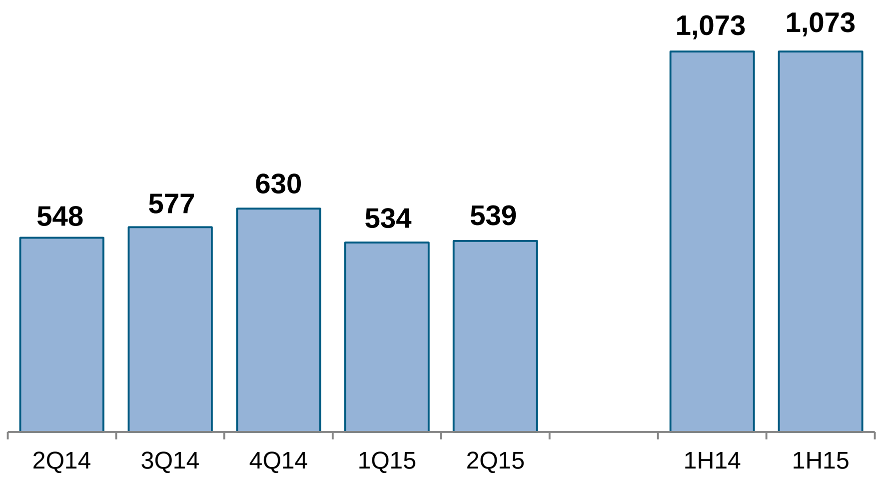


EOP: end-of-period

(1) US$0.5B and US$0.4B of High Local Corporate Value Deposits were previously reported in Dec.2014 and June 2014, respecitvely

Revenue

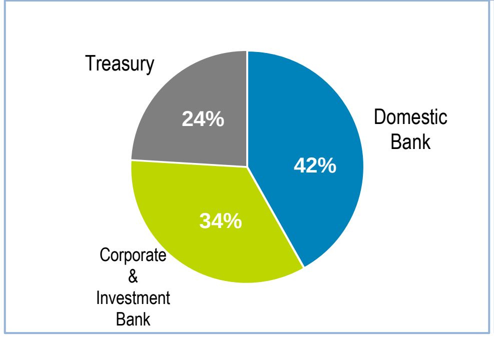
In millions of US$

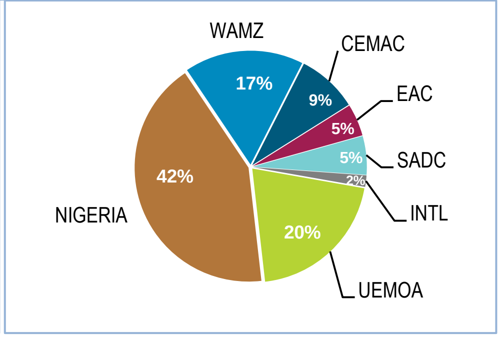


Comments

- **1H15 net revenue of US$1.1B flat YoY**
- Key drivers:
  - Net revenue growth adversely impacted by effects of currency movements
  - NII driven by underlying volume growth and favourable yields
  - Line of businesses (LOB) revenue driven by Corporate & Investment Banking
- **2Q15 net revenue of US$539m, down 2% YoY, but up 1% LQ basis**

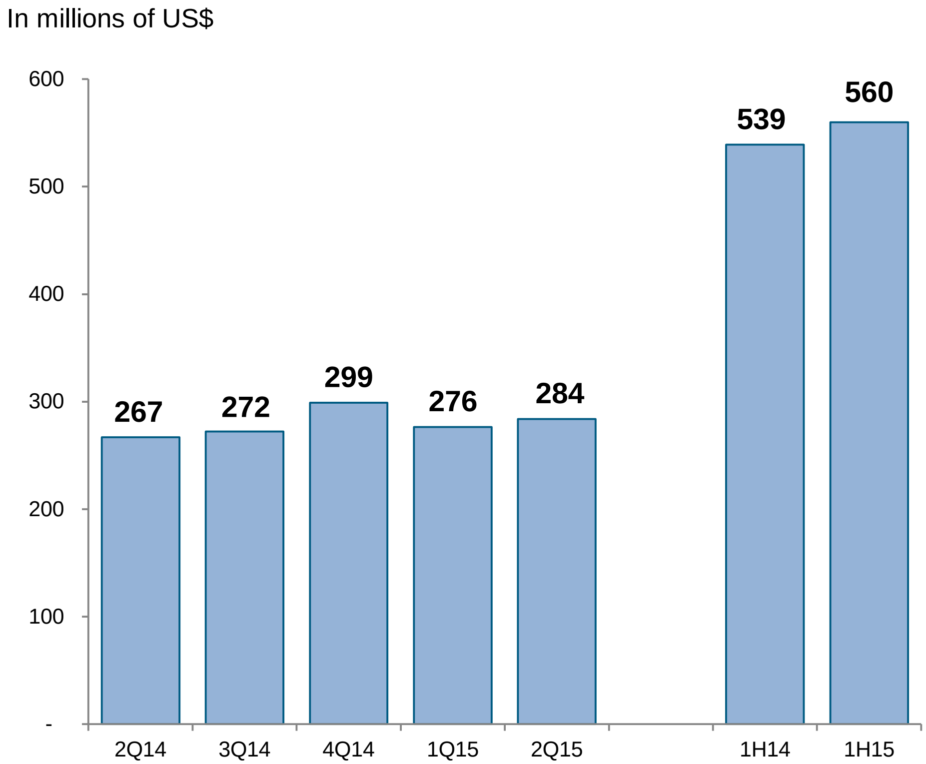
1H15 Net revenue[(1)] split by business[(2)] & geography[(2)]





(1) Net revenue defined as net interest income plus non-interest revenue
(2) Net revenue breakdown of our business segments and clusters are based on gross unadjusted numbers before the elimination of intra-group transactions
Corporate and investment bank comprises our corporate banking business, investment banking and securities and asset management businesses

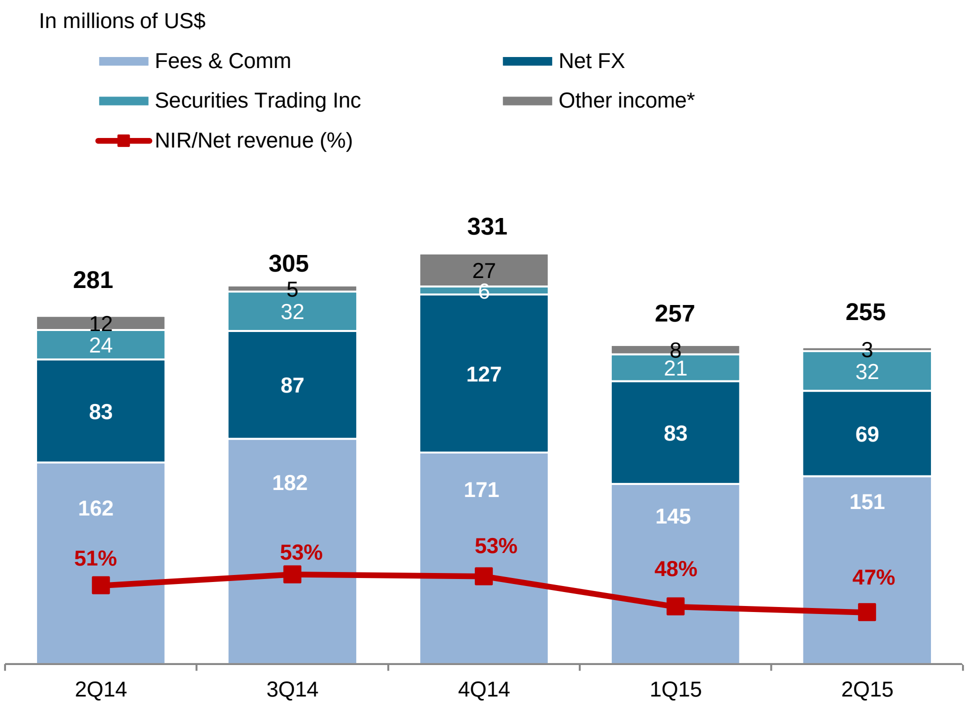
Net Interest Income

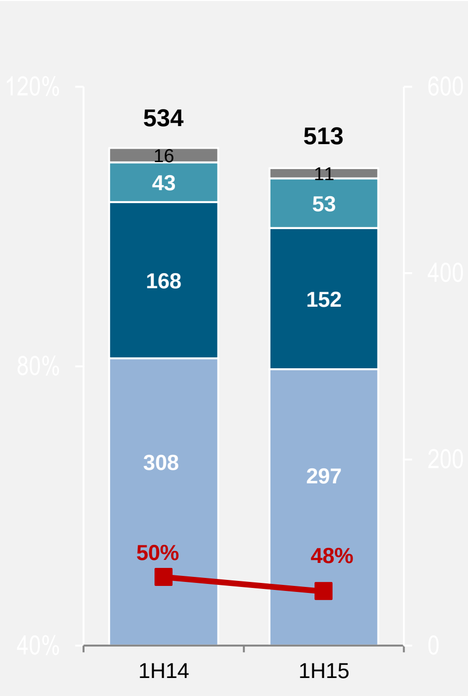


Comments

- **1H15 NII up 4% YoY to US$560m**
  - NII growth driven by underlying growth in average interest earning asset balances and favourable yields
  - Quarter performance largely impacted by currency translation effects
- **2Q15 NII up 6% YoY and 3% LQ**
  - NII driven by volume growth
- Overall NII was impacted by adverse effects of currency movements
- **NIM for the 1H15 was 7.5% compared with 7.0% in the prior year.**

Non-Interest Revenue





Comments

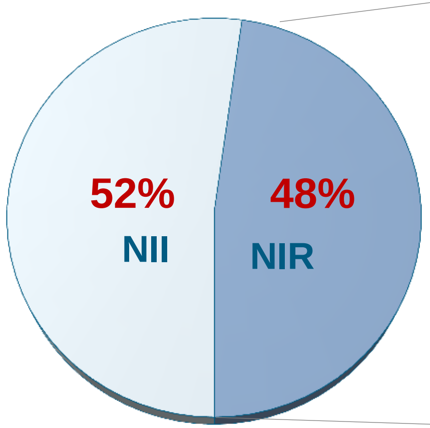
- **1H15 NIR down 4% YoY to US$513m**
  - YoY decrease predominantly driven by lower FX income and fees and commissions on loans
  - Fee and commission income down 4%, reflecting lower cash management income, partially offset by an increase in securities and asset management and investment banking income
  - Client-driven net FX decreased 2%, driven by lower FX income, partially offset by an increase in income from T-bills and bonds

- **2Q15 NIR of US$255m, down 9% YoY and 1% LQ**
  - YoY decline reflects slowing economic and business activity arising from currency depreciation

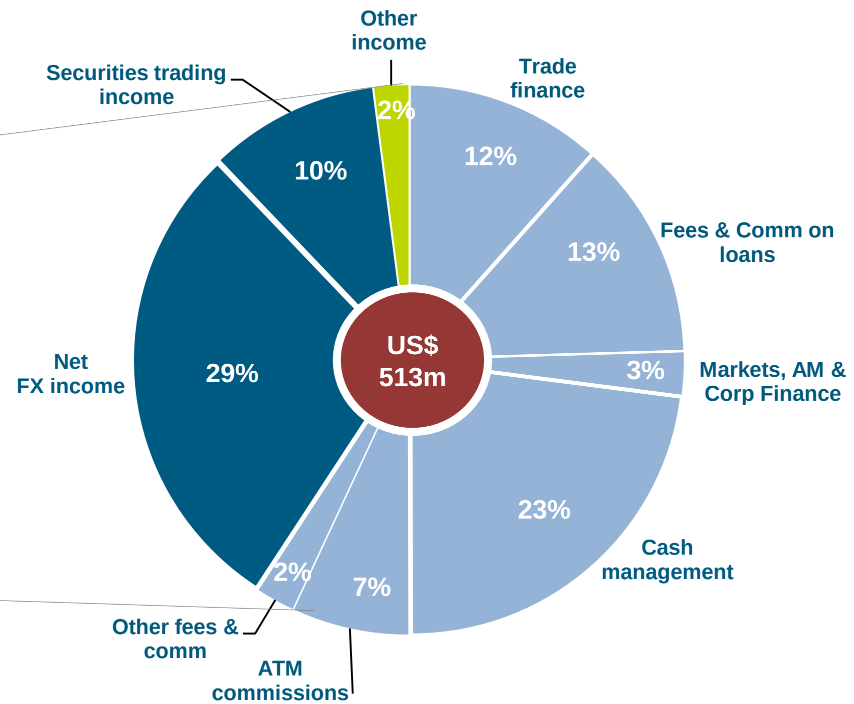
* Other income includes lease income, dividend income, net gains/losses from investment securities and other operating income. Net FX and Securities Trading income are reported under the 'net trading income' line in the Group's consolidated income statement

Balanced Funded & Non-Funded Income

Balanced Funded & Non-funded
Net Revenue 1H15 = US$1,073m



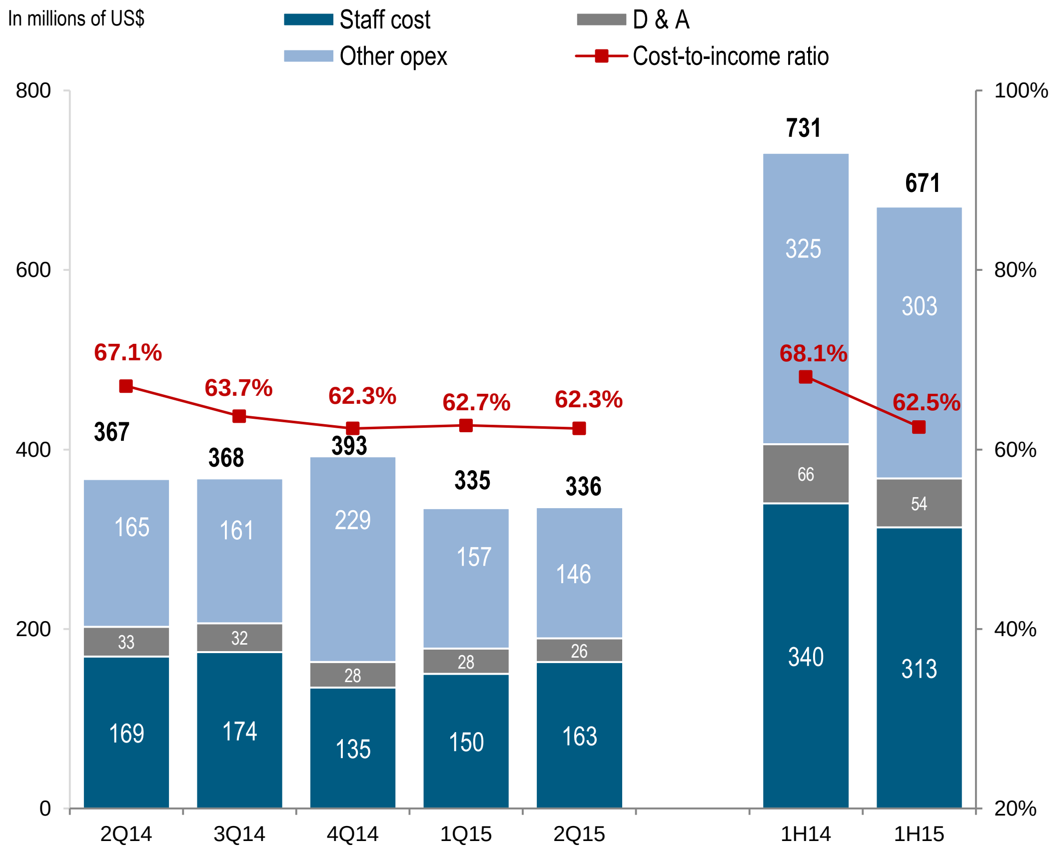
Diversified NIR generation
NIR 1H15 = US$513m



Non-interest revenue	1H15	FY14	1H14
Fees and commissions	58%	56%	58%
Net trading income	40%	40%	39%
Other income*	2%	4%	3%

*Other income includes lease, dividend ,net gains from govt. investment securities and other operating income

Operating Expenses

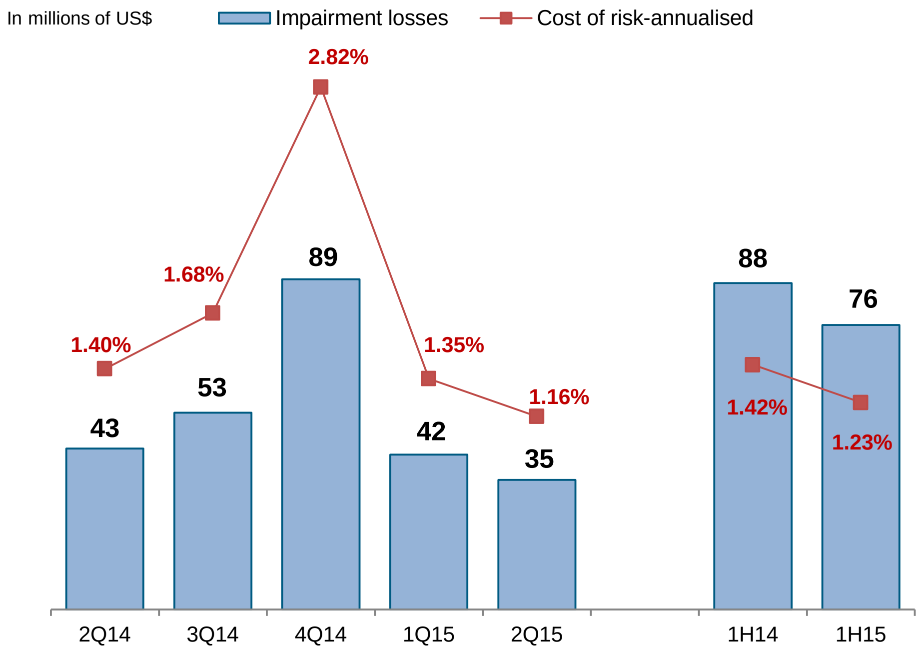


Cost-to-income ratio defined as operating expenses divided by net revenue, and has been computed on a quarterly basis for the quarterly periods

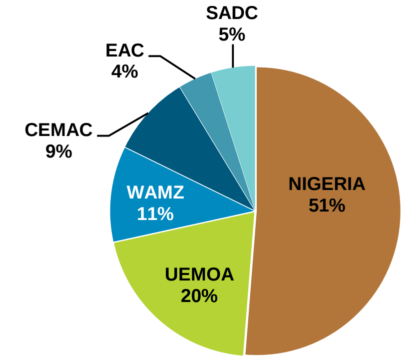
Comments

- **1H15 operating expenses of US$671m down 8% YoY**
- **1H15 CIR of 62.5% vs 68.1% in the prior year**
- Drivers:
  - Staff expenses down US$27m; Other operating expenses down US$12m; D&A down US$12m
  - Benefited from currency translation effects
- **2Q15 operating expenses of US$336m, down 9% YoY, flat on a LQ basis**
- **2Q15 CIR of 62.3% vs 67.1% in the prior year**
- Cost management and efficiency improvements would continue to be a key focus for the Group

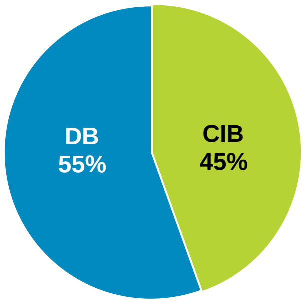
Impairment Losses (net) on Loans



1H15 impairment losses on loans by Geography



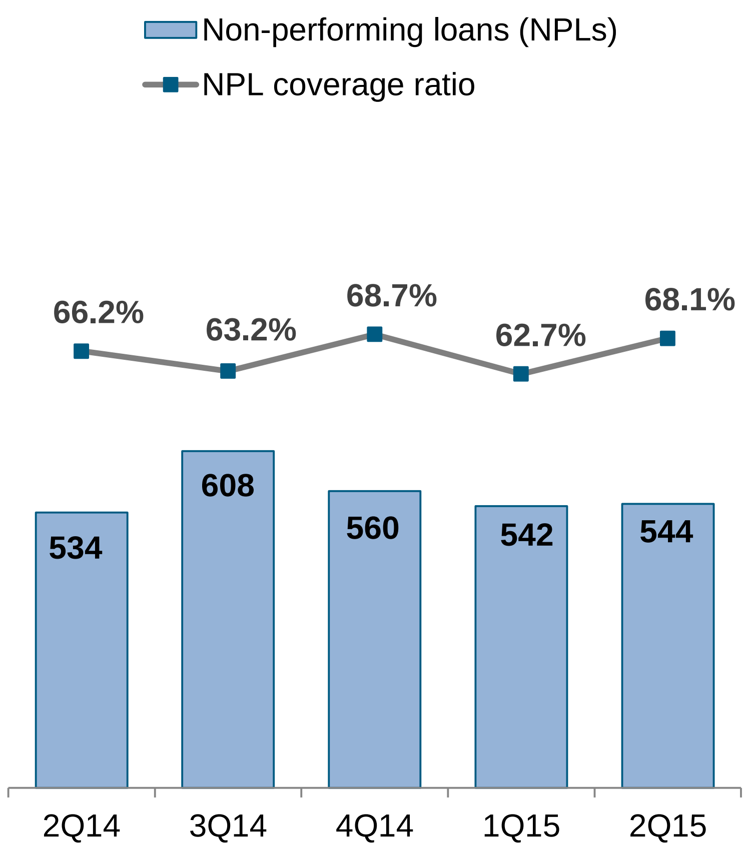
1H15 impairment losses split by Businesses

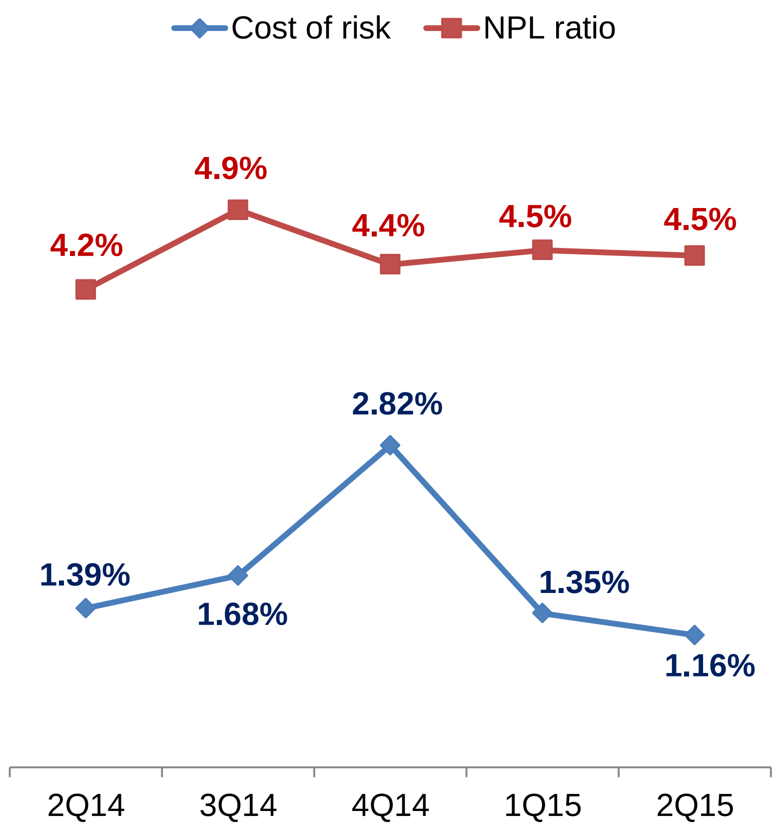


Comments

- **1H15 net impairment losses on loans was US$76m, down 13% YoY**
  - YoY decrease in impairment losses on loans reflects loan recoveries
- **2Q15 impairment losses on loans was US$35m, down 20% YoY and 16% on LQ basis**
  - Driven by loan recoveries

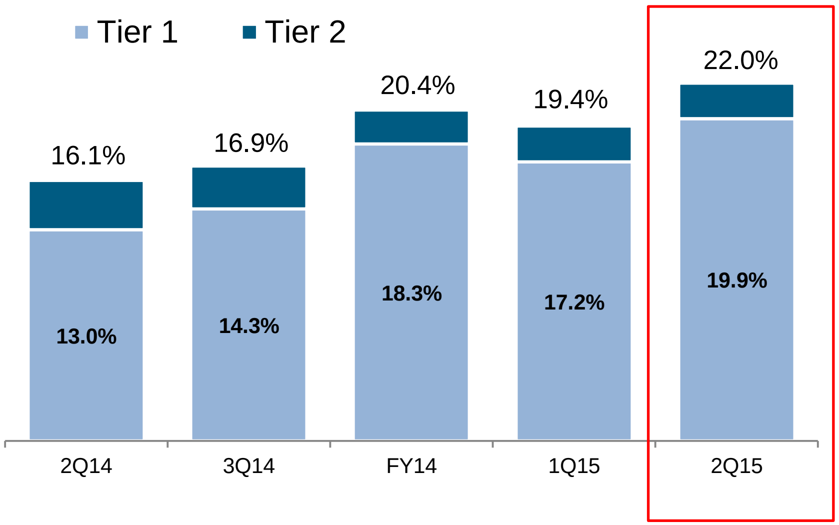
Asset Quality

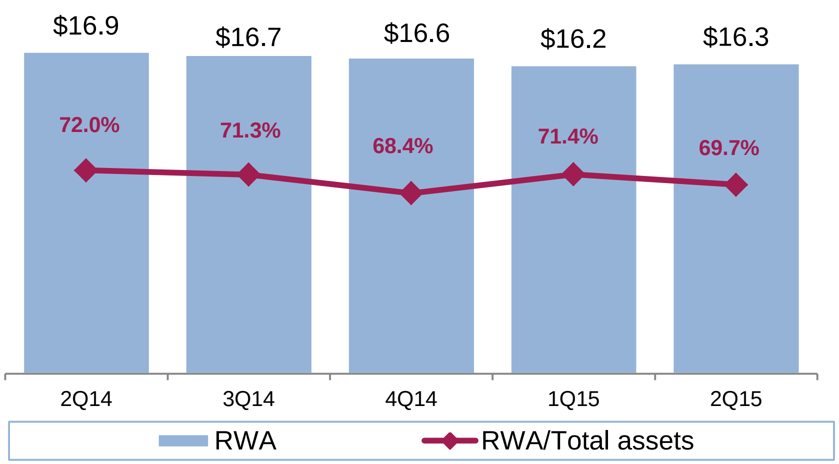




Capital Position

Group-wide capital ratios





Comments

- **Tier 1 capital ratio was 19.9% and total CAR of 22.0%**
-
  - Improvement in CAR 2Q15 vs 2Q14 driven by IFC funds loan-to-equity conversion of US$75.2m and Nedbank loan conversion and top-up investment of a total of US$493m towards end of 2014
- Ecobank Nigeria plans to raise Tier 1 capital in 2H15

2015 Targets

Note target growth rates are in US$ terms

	2015 Targets	1H15 (Y)	1H15 comments
Deposits	• ~5% growth	• (7)%[1]	• Significant negative FX impact • Challenging deposit market • Marginal growth in 2Q15
Loans	• ~5% growth	• (5)%[1]	• Significant adverse FX impact • Cautious and selective underwriting approach • Marginal growth in 2Q15
Revenues	• ~8% growth	• 0%	• Balanced NII and NIR • Adverse FX currency translation impact
Cost/Income	• Low to mid 60s %	• 62.5%	• Demonstrable benefits of expense discipline • FX currency translation impact (benefit)
Asset quality	• NPL ratio <=5% • Cost of risk <= 2%	• 4.5% • 1.23%	• Metrics are in line with guidance and driven by stringent credit underwriting guidelines

(1) Percentage change is year-to-date

Conclusion

Continued focus on efficiency across our businesses

- Focus on driving efficiency and maximise cross-sell capabilities in what is a challenging operating environment
- Heightened risk management and elevated loan monitoring
- Enhanced focus on lower cost deposit generation to reduce cost of funds
- We want to continue to be the preferred banking partner to our customers in Sub-Sahara Africa
- Committed to driving shareholder returns

Appendix

Summary Income Statement

Summary Income Statement

In millions of US$, except per share information	Six months ended 30 June 2015	30 June 2014	YoY
Net interest income	**560**	539	*4%*
Non-interest revenue	**513**	534	*-4%*
Net revenues	**1,073**	1,073	*0%*
Operating expenses	**(671)**	(731)	*-8%*
Impairment losses on financial assets	**(90)**	(87)	*4%*
PBT from continuing ops.[1]	**312**	255	*22%*
Income tax	**(65)**	(60)	*8%*
Profit for the period from continuing ops	**247**	195	*26%*
Losses from discontinued ops.	**(2.4)**	(1.2)	*98%*
Profit for the period	**244**	194	*26%*
Attributable profit	**217**	164	*32%*
Key ratios:			
Cost-income ratio	**62.5%**	68.1%	
Effective tax rate	**20.9%**	23.6%	
ROE	**18.5%**	17.7%	
Basic EPS ($ cents)	**0.97**	0.95	
Loans-to-deposits ratio	**75.1%**	73.6%	
NPL ratio	**4.5%**	4.2%	
NPL Coverage ratio	**68.1%**	66.2%	

Summary Statement of Financial Position

Summary Statement of Financial Position

	As at	
In millions of US$, except per share information	**30 June 2015**	30 June 2014
Cash & balances with central banks	**3,068**	3,063
Treasury bills and other eligible bills	**1,139**	1,163
Loans and advances to banks	**1,786**	1,415
Loans and advances to customers, gross	**12,128**	12,737
Allowance for impairments	***(371)***	*(353)*
Loans and advances to customers, net	**11,757**	12,384
Investment securities: AFS	**1,785**	1,626
Pledged assets	**1,141**	982
Other assets	**2,672**	2,800
Total assets	**23,348**	23,432
Deposits from banks	**1,030**	1,006
Deposits from customers	**16,145**	17,312
Borrowed funds	**1,646**	1,061
Other liabilities	**1,908**	1,771
Total liabilities	**20,728**	21,149
Shareholders' equity	**2,456**	2,104
Non-controlling interest in equity	**164**	178
Total equity	**2,619**	2,282
Total liabilities and equity	**23,348**	23,432
Book value per share, BVPS (US$ cents)	**11.61**	12.23
Tier 1 capital (US$ million)	**3,235**	2,195
Tier 1 capital ratio	**19.9%**	13.0%
Total capital ratio or CAR	**22.0%**	16.1%

Corporate & Investment Bank

Serving international businesses & institutional investors focused on Africa

CORPORATE AND INVESTMENT BANK

In millions of US$	Six months ended 30 Jun 2015	30 Jun 2014	YoY
Net interest income	**232.4**	199.5	*17%*
Non-interest revenue	**136.9**	114.5	*19%*
Net revenues	**369.3**	314.0	*18%*
Operating expenses	**(158.1)**	(142.3)	*11%*
Impairment losses on financial assets	**(36.7)**	(24.0)	*53%*
PBT from continuing ops.[(1)]	**174.5**	147.7	*18%*
Loans (net)	**8,166**	6,666	*23%*
Deposits	**6,788**	6,131	*11%*
Cost-income ratio	**42.8%**	45.3%	
NPL ratio	**2.6%**	1.2%	
NPL coverage ratio	**68.2%**	88.8%	

Domestic Bank

Innovative solutions to retail and local businesses

DOMESTIC BANK

In millions of US$	Six months ended 30 Jun 2015	Six months ended 30 Jun 2014	YoY
Net interest income	**291.6**	337.2	*(14%)*
Non-interest revenue	**161.3**	199.0	*(19%)*
Net revenues	**453.0**	536.2	*(16%)*
Operating expenses	**(369.0)**	(457.6)	*(19%)*
Impairment losses on loans	**(45.1)**	(63.2)	*(29%)*
Profit before tax from cont. ops.	**38.9**	15.4	*153%*
Loans (net)	**3,591**	5,748	*(38%)*
Deposits	**9,357**	11,182	*(16%)*
Cost-income ratio	**81.5%**	85.4%	
NPL ratio	**8.8%**	6.9%	
Coverage ratio	**68.1%**	58.6%	

Treasury Business

TREASURY

In millions of US$	Six months ended **30 Jun 2015**	 30 Jun 2014	 *YoY*
Net interest income	**52.2**	34.6	*51%*
Non-interest revenue	**208.2**	213.5	*(2%)*
Net revenues	**260.5**	248.0	*5%*
Operating expenses	**(114.5)**	(111.7)	*3%*
Impairment losses on financial assets	**(2.7)**	0.3	*n.m*
PBT from continuing ops.[(1)]	**143.3**	136.6	*5%*
Cost-income ratio	**44.0%**	45.0%	

Francophone West Africa (UEMOA)

FRANCOPHONE WEST AFRICA (UEMOA)			
	Six months ended		
In millions of US$	**30 Jun 2015**	30 Jun 2014	*YoY*
Net interest income	**114.8**	125.6	*(9%)*
Non-interest revenue	**101.9**	111.9	*(9%)*
Net revenue	**216.6**	237.5	*(9%)*
Operating expenses	**(126.9)**	(148.8)	*(15%)*
Impairment losses on financial assets	**(15.6)**	(20.7)	*(25%)*
Profit before tax	**74.1**	68.0	*9%*
Profit after tax	**62.6**	52.5	*19%*
Customer loans (net)	**3,485**	4,091	*(15%)*
Total assets	**6,208**	6,607	*(6%)*
Customer Deposits	**4,614**	4,813	*(4%)*
Cost-income ratio	**58.6%**	62.6%	
NPL ratio	**5.6%**	4.7%	
NPL coverage ratio	**57.8%**	55.8%	

Francophone WA comprises subsidiaries in Benin, Burkina Faso, Cape Verde, Côte d'Ivoire, Guinea Bissau, Mali, Niger, Senegal, and Togo.

Note: Selected income statement line items only and thus totals may not sum up

Comments

- Profit up US$10m or 19% to US$63m on cost efficiency and lower impairment charges.
- Revenue down US$21m or 9%
  - NII down US$11m or 9% , reflecting lower average interest earning asset balances and margin compression
  - NIR down US$10m or 9% to US$102m driven by lower fee and commission income and net foreign exchange trading income, due to a challenging foreign exchange market
- Operating expenses down US$22m or 15%
  - The decrease reflected management's priority in driving cost efficiencies across the group and also the effects of FX currency translation
- Impairment losses down US$5m or 25% to US$16m from prior year

Nigeria

NIGERIA			
	Six months ended		
In millions of US$	**30 Jun 2015**	30 Jun 2014	*YoY*
Net interest income	**251.6**	237.7	*6%*
Non-interest revenue	**198.1**	220.5	*(10%)*
Net revenue	**449.7**	458.3	*(2%)*
Operating expenses	**(273.4)**	(321.6)	*(15%)*
Impairment losses on financial assets	**(47.0)**	(51.0)	*(8%)*
Profit before tax	**129.3**	85.6	*51%*
Profit after tax	**124.5**	90.9	*37%*
Customer loans (net)	**4,526**	4,514	*0%*
Total assets	**9,371**	9,593	*(2%)*
Customer deposits	**6,050**	7,057	*(14%)*
Cost-income ratio	**60.8%**	70.2%	
NPL ratio	**3.1%**	2.2%	
NPL coverage ratio	**98.2%**	78.2%	

Nigeria is categorized as a cluster in its own right due to its size

Note : Selected income statement line items only and thus totals may not sum up

Comments

- Profit after tax up US$34m or 37% to US$125m on cost efficiency and lower impairment losses on loans
- Revenue down US$9.0m or 2% reflecting the effects of the depreciation of the Naira against the US dollar, and a challenging operating environment
  - NII increased US$14m or 6%, reflecting an increase in average yields on interest earning assets
  - NIR down US$22m or 10%, primarily driven by a decline in fee and commission income
- Operating expenses down US$48m or 15%
  - Operating expenses decline was mainly broad-based on reflecting lower management fees and lower depreciation expenses
  - CIR improved significantly to 60.8% vs 70.2% in the prior year
- Impairment losses down US$4m
  - Impairment provision decreased 8% on decrease in non-performing loans. from prior year and the NPL ratio was 3.1% vs 2.2% in the prior year

Rest of West Africa (WAMZ)

REST OF WEST AFRICA (WAMZ)			
	Six months ended		
In millions of US$	**30 Jun 2015**	30 Jun 2014	*YoY*
Net interest income	**110.1**	117.2	*(6%)*
Non-interest revenue	**69.4**	69.6	*(0%)*
Net revenue	**179.6**	186.7	*(4%)*
Operating expenses	**(83.9)**	(88.6)	*(5%)*
Impairment losses on financial assets	**(8.2)**	(8.2)	*(0.2%)*
Profit before tax	**87.6**	90.0	*(3%)*
Profit after tax	**60.4**	64.1	*(6%)*
Customer loans (net)	**1,168**	1,214	*(4%)*
Total assets	**2,543**	2,767	*(8%)*
Customer Deposits	**1,945**	1,849	*5%*
Cost-income ratio	**46.7%**	47.5%	
NPL ratio	**3.3%**	6.2%	
NPL coverage ratio	**99.4%**	75.5%	

Rest of West Africa comprises subsidiaries in Ghana, Guinea, Liberia, Sierra Leone and The Gambia

Note: Selected income statement line items only and thus totals may not sum up

Comments

- Profit after tax down US$3.7m or 6% to US$60m due to Cedi depreciation of approximately 31% against the US$ YOY
- Revenue down US$7m or 4%
  - NII was down US$7m or 6% reflecting lower volume growth and yields due to competitive pressures .
  - NIR was flat at US$69m from prior year, reflecting a decline in foreign exchange trading income and partially offset by an increase in fee and commission income.
- Operating expenses down US$4.7m or 5%
  - Operating expenses decreased on improved cost efficiencies and currency translation effects
  - CIR was 47% flat from prior year.
- Impairments losses remained largely unchanged
  - Reflecting a reduction in NPLs and improvements in risk management. NPL ratio improved to 3.3% from 6.2% in the prior, driven by write-offs of non-performing loan.

Central Africa (CEMAC)

CENTRAL AFRICA (CEMAC)			
	Six months ended		
In millions of US$	**30 Jun 2015**	30 Jun 2014	*YoY*
Net interest income	**43.2**	47.8	*(10%)*
Non-interest revenue	**48.0**	55.0	*(13%)*
Net revenue	**91.2**	102.8	*(11%)*
Operating expenses	**(58.9)**	(64.1)	*(8%)*
Impairment losses on financial assets	**(6.9)**	(3.8)	*82%*
Profit before tax	**25.4**	34.7	*(27%)*
Profit after tax	**14.6**	21.0	*(31%)*
Customer loans (net)	**1,328**	1,426	*(7%)*
Total assets	**2,320**	2,474	*(6%)*
Customer deposits	**1,904**	2,052	*(7%)*
Cost-income ratio	**64.6%**	62.4%	
NPL ratio	**5.5%**	4.1%	
NPL coverage ratio	**55.5%**	58.4%	

Central Africa comprises subsidiaries in Cameroon, Central African Republic, Chad, Congo-Brazzaville, Equatorial Guinea, Gabon and Sao Tome & Principe.

Note : Selected income statement line items only and thus totals may not sum up

Comments

- Profit after tax was down US$6.5m or 31% from the prior year partly due to depreciation of the Central African CFA against the US$ and higher impairments.
- Revenue down US$12m or 11%
  - NII down US$4.6m or 10% largely due spread compression and , lower earning asset balances
  - NIR down US$7.0m or 13%, primarily from decline in economic activity.
- Operating expenses downUS$5m or 8%
  - The decrease in operating expenses was mainly broad-based on the back of cost management initiatives being pursued.
  - CIR up slightly to 65% vs 62% in the prior year
- Impairment losses were US$7m up 82%
  - Increase in impairment losses reflect increase in non-performing loans.

East Africa (EAC)

EAST AFRICA (EAC)			
	Six months ended		
In millions of US$	**30 Jun 2015**	30 Jun 2014	*YoY*
Net interest income	**25.2**	21.0	*20%*
Non-interest revenue	**23.3**	17.6	*32%*
Net revenues	**48.4**	38.6	*25%*
Operating expenses	**(39.9)**	(37.9)	*5%*
Impairment losses on financial assets	**(3.0)**	0.3	*n.m*
Profit before tax	**5.6**	1.1	*431%*
Profit after tax	**4.8**	1.0	*374%*
Customer loans (net)	**609**	491	*24%*
Total assets	**1,159**	1,031	*12%*
Customer deposits	**791**	763	*4%*
Cost-income ratio	**82.3%**	98.2%	
NPL ratio	**8.6%**	8.4%	
NPL coverage ratio	**33.3%**	38.4%	

East Africa comprises subsidiaries in Burundi, Kenya, Rwanda, South Sudan, Tanzania, Uganda and a representative office in Ethiopia.

Note : Selected income statement line items only and thus totals may not sum up

Comments

- Profit after tax was up US$3.8m or 374% from the prior year driven solid revenue growth
- Revenue up US$10m or 25%
  - NII up US$4.2m or 20%, reflecting strong volume growth and higher average yields
  - NIR up US$5.6m or 32% driven by higher fee and commission, and FX income
- Operating expenses up US$1.9m or 5%
  - Operating expenses increased primarily driven by investment in operations and processes,
- Impairment losses was US$3.0m compared to a provision benefit of US$0.3m in the prior year
  - NPL ratio was 8.6% vs 8.4% in the prior year

Southern Africa (SADC)

SOUTHERN AFRICA (SADC)			
	Six months ended		
	30 Jun	30 Jun	
In millions of US$	**2015**	2014	*YoY*
Net interest income	**24.4**	19.4	*26%*
Non-interest revenue	**33.8**	27.8	*22%*
Net revenues	**58.2**	47.2	*23%*
Operating expenses	**(38.5)**	(32.9)	*17%*
Impairment losses on financial assets	**(3.8)**	(3.7)	*2%*
Profit before tax	**16.0**	10.6	*50%*
Profit after tax	**9.8**	7.2	*36%*
Customer loans (net)	**396**	321	*23%*
Total assets	**788**	642	*23%*
Customer deposits	**523**	448	*17%*
Cost-income ratio	**66.1%**	69.7%	
NPL ratio	**7.3%**	5.6%	
NPL coverage ratio	**42.0%**	88.7%	

Southern Africa comprises subsidiaries in Democratic Republic of Congo, Malawi, Zambia, Zimbabwe, Mozambique and a representative office in Angola.

Note: Selected income statement line items only and thus totals may not sum up

Comments

- Profit after tax up US$2.6m or 36% from prior year driven by strong volume and revenue growth and, efficiency gains.
- Revenue up US$11m or 23%
  - NII up US$5.0m or 26% reflecting strong interest earning assets growth and lower cost of funds
  - NIR up US$6.0m or 22% largely driven by fee and commission and net trading income
- Operating expenses, up US$5.6m or 17%
  - Operating expenses increase driven by other operating expenses and personnel costs
- Impairment losses, up US$3.8m or 3%
  - The US$3.8m impairment increase was primarily driven by higher NPL's

International

INTERNATIONAL			
	Six months ended		
In millions of US$	**30 Jun 2015**	30 Jun 2014	*YoY*
Net interest income	**4.6**	2.0	*135%*
Non-interest revenue	**12.7**	9.8	*29%*
Net revenues	**17.3**	11.8	*47%*
Operating expenses	**(10.6)**	(9.4)	*12%*
Profit before tax	**6.7**	2.3	*186%*
Profit after tax	**4.4**	1.5	*184%*
Customer loans (net)	**246**	357	*(31%)*
Loans & advances to banks	**407**	400	*2%*
Deposits from banks	**448**	363	*23%*
Customer deposits	**319**	331	*(4%)*
Cost-income ratio	**61.1%**	80.1%	

The results for International includes those for our subsidiary in Paris and its representative office in London

Note: Selected income statement line items only and thus totals may not sum up

Comments

- Profit after tax was US$4.4m up 185% from the previous year
- Revenue, up US$5.5m or 47%
  - NII up US$2.7m or 135% significantly driven by higher yields
  - NIR up US$2.8m or 29% to US$13m
- Operating expenses, up US$1.1m or 12%
  - CIR improved to 61% vs 80% in the prior year

EDC Group

EDC GROUP

In millions of US$	Six months ended 30 Jun 2015	30 Jun 2014	YoY
Revenue	17.0	15.3	*11%*
Investment Bank	**8.4**	7.0	*19%*
Securities & Asset Management	**8.6**	8.3	*4%*
Operating expenses	**(9.6)**	(8.2)	*17%*
Impairment losses on financial assets	**-**	0.1	*n.m*
Profit before tax	**7.3**	7.2	*2%*
Profit after tax	**6.2**	6.2	*(0%)*
Assets under management (AUM)	**351**	247	*42%*
Cost-income ratio	**57%**	53.7%	

EDC Group is the Investment Banking subsidiary of ETI including Securities and Asset Managem

(1) Other income include incomes from interest earned, dividends received, and the Registrar busine

Note: Selected income statement line items only and thus totals may not sum up

Comments

- Profit after tax remained flat at US$6m compared to the prior year
- Revenue, up US$2m or 11%
  - The revenue increase was primarily driven by investment banking fees and commission income which benefitted from higher mandates during the period
  - Operating expenses, up US$1.4m or 17%, driven by personnel costs. The CIR was 57% vs 54% in 2014
- Assets under management increased US$104m to US$351m , compared with US$247m in 2014